## THE Value OF PREVENTATIVE MAINTENANCE

PRESENTED BY: Smart Service SmartService.com

With winter coming, your HVAC company may have asked you to purchase a preventative maintenance plan. Naturally, you may have been skeptical about such an offer. After all, no one wants to pay to fix a furnace that isn't broken. Does preventative maintenance really make financial sense? Let's dive into the numbers to find out.



THE AVERAGE COST OF **A FURNACE REPAIR IS** 

269

MOST PREVENTATIVE MAINTENANCE **INSPECTIONS COST LESS THAN** 

70-75% **OF EQUIPMENT REPAIRS CAN BE PREVENTED WITH REGULAR MAINTENANCE.** 

**REGULAR MAINTENANCE CAN IMPROVE YOUR HEATING SYSTEM'S EFFICIENCY.** LEADING TO AN ANNUAL SAVINGS OF 15-20% on energy expenditures.

EVEN AT 15%, THIS SAVINGS MATTERS. TAKE A LOOK:

HEATING METHOD		AVERAGE ANNUAL COST	PROJECTED SAVINGS WITH PM
۵	NATURAL GAS	<sup>\$</sup> 679	<sup>\$</sup> 102
ł	ELECTRICITY	<sup>\$</sup> 909	<sup>\$</sup> 136
Ō	PROPANE	<sup>\$</sup> 1666	<sup>\$</sup> 250
	HEATING OIL	<sup>\$</sup> 2046	<sup>\$</sup> 307

**NO HEATING SYSTEM LASTS** FOREVER, BUT PROPER **MAINTENANCE CAN EXTEND** THE LIFE EXPECTANCY OF





Non-Monetary Benefits



IN ADDITION TO THE FINANCIAL INCENTIVES, A WELL-MAINTAINED FURNACE MAKES FOR A HEALTHIER HOME.



SNIFFING OUT PROBLEMS IN ADVANCE ERASES FRIGID DOWNTIMES SHOULD SOMETHING BREAK.



MANY FURNACE MANUFACTURERS REQUIRE REGULAR MAINTENANCE AS A CONDITION OF THEIR WARRANTIES.

## SOURCES

1. http://www.homeadvisor.com/cost/heating-and-cooling/repair-a-furnace/ 2. http://www1.eere.energy.gov/femp/pdfs/om\_5.pdf 3. http://www.eia.gov/todayinenergy/detail.cfm?id=13311#tabs\_SpotPriceSlider-4 4. http://www.mintek.com/blog/eam-cmms/42-roi-statistics-that-prove-you-need-a-maintenance-management-system/ 5. http://brackettheatingandair.com/tips-for-conducting-preventative-maintenance-on-your-furnace/ 6. http://www.homeadvisor.com/cost/heating-and-cooling/install-a-furnace/ 7. http://www.angieslist.com/articles/how-often-should-you-have-furnace-inspection.htm